

# TECHNICAL SERVICES BROCHURE 2023



OFFICIAL TECHNICAL CONTRACTOR OF  
METROPOLITAN EXPO





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# Expowork

Bench mark in modern exhibitions

## The Company

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EXPOWORK was founded in August 2003, as the official technical contractor of the most modern exhibition center in Greece at that time, EXPOATHENS. Following this successful business model, EXPOWORK offers now exclusive technical support at ATHENS METROPOLITAN EXPO, the largest & newest exhibition center in Athens.

EXPOWORK offers technical support to exhibitions, conferences & events. It covers a wide variety of your exhibitional needs and guarantees the smooth running of every event, during construction, operation and dismantling.

## The advantages

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- \* Technical Expertise.
- \* Highly specialized personnel in a wide range of activities.
- \* Integrated portfolio of exhibition services.
- \* Use of modern technical infrastructure and designing programs.
- \* Excellent knowledge of the Exhibition Center due to exclusive activity in ATHENS METROPOLITAN EXPO.

# Company



## Services

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The company's core activity is the rendering of exhibition and congress services.  
The range of services covers:

- \* Custom design stands
- \* Shell scheme stands
- \* Electrical services
- \* Furniture hire
- \* Audiovisual media
- \* Cleaning services
- \* Security services
- \* Voice - fax - internet
- \* Photo shooting & video coverage
- \* Connections to water supply & drainage network
- \* Advertising Signage - Printing services - Banners
- \* Rigging services

EXPOWORK's customer oriented philosophy and its focus on the exhibitors needs, enhanced by its Know-how and expertise, makes our company a valuable partner for you during your participation at exhibitions and events.





Metropolitan Expo covers a total of 50,000 m<sup>2</sup> indoor space that includes:

- Four (4) large, modern exhibition halls from 6,000 to 13,000 m<sup>2</sup> in parallel provision on the same level
- Two (2) conference halls, with 600 and 300 people capacity respectively. They have full audiovisual equipment, lighting dimmer, air conditioning and internet connection
- Two (2) impressive, independent reception halls (Lobbies 1 & 2), with a variety of services, sized 3,000 m<sup>2</sup>, both of austere luxury, exceptional functionality and aesthetics
- One (1) comfortable main corridor of high aesthetics, with natural light and visibility, which consolidates all Centre's spaces, offering to visitors advanced services and infrastructures (rest areas, info kiosks, displays with routes for metro-suburban etc)
- Three (3) outdoor events' spaces of a total area of 6,800 m<sup>2</sup>, which can accommodate any type of event, in a unique environment
- Seven (7) café and two (2) restaurants, stylish & functional
- Two (2) parking areas (PA & PB) of a total area of 100,000 m<sup>2</sup>, designed for easy access and movement of vehicles
- 8,000 m<sup>2</sup> outdoor green areas, environmentally managed and in alignment with the wider natural environment

### 3D plan of the building





Metropolitan Expo is proved to be an ideal exhibition structure, hosting large scale events.

Our main competitive advantages are:

- Very tall exhibition halls, from 7 to 12 meters
- The venue provides exhibition space on one single level, improving and simplifying access for exhibitors and their contractors
- Many, spacious and fully accessible entrances for cargos & goods
- Floor structure for electrical, plumbing and sewer services
- Full air conditioning and ventilation of indoor space
- Advanced fire detection and fire protection systems
- State of the art technological infrastructure (telephony, wireless internet, sound installation)
- Easy circulation of visitors in all areas of the Centre

Access to Metropolitan Expo is more than easy, with many travel options. In detail:

- Metro, Suburban Railway, Urban (OASA) and Intercity (KTEL) Buses.
- By air, connected with many domestic, European and worldwide destinations.
- By car, via the Attiki Odos and regional roads (Vari - Koropi, Lavrion etc).

Metropolitan Expo is connected via shuttle bus, in a very short time and continuously with all the stops of public transport of the airport. The Exhibition and Convention Centre is quickly and easily accessed from Athens, the rest of Greece and abroad.

A significant competitive advantage of Metropolitan Expo is the enormous, functional parking lots on a total area of 100,000 m<sup>2</sup>, with a capacity of over 4,500 cars.





By choosing  
EXPOWORK  
you are sure  
that everything  
will be ready  
on time!







By choosing EXPOWORK the stand construction procedure becomes an easy task. EXPOWORK upgrades the existing exhibitional services, covering a wide range of demands and requirements. From printings, audiovisual equipment to rigging articles above your stands. Our support and quality of service will turn your exhibitional presence into a unique experience.

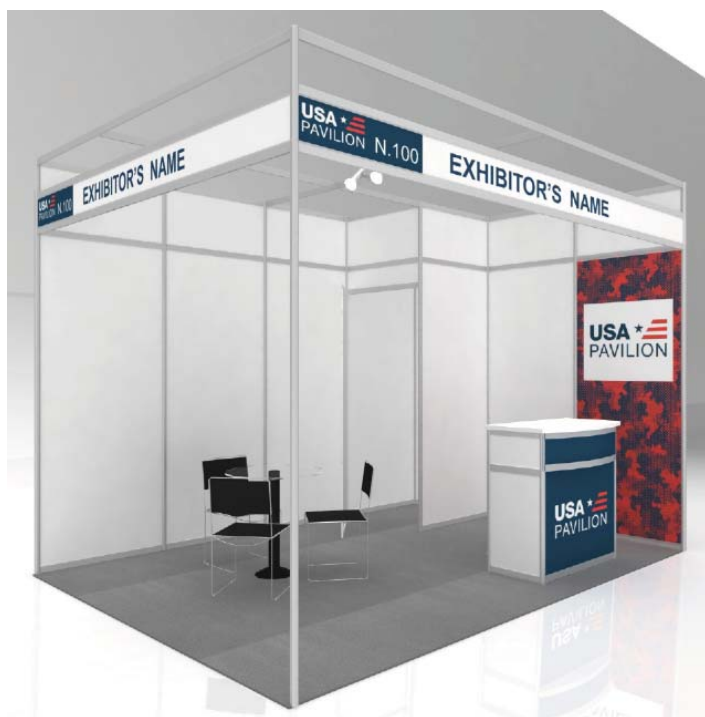
# SERVICES

## Shell Scheme Stands

### a) Shell Scheme Stand - Basic Type

The Basic Shell Scheme type is a shell scheme stand solution at 3.00m height, constructed with an aluminum framed OCTANORM system and white wall panels. Grey carpet, ceiling beams for spots and fascia board with company name are included.

The stand is equipped with 3 black leather chairs, 1 round glass table 0.70m, 1 TV-Video white desk 1.03x0,72x1,02m with printings in front (upper dim. 1.05x0.18m and bottom dim. 0.945x0.67m), 1 black stool, 1 storage room 1,00x1,00 with white wooden door, 1 waste basket, 1 spotlight per 3 sqm, 1 grounded socket 0.5KW and 1 digital printing in vinyl 0,95x2,38m (artwork to be provided by exhibitor).



Furniture , lighting equipment & signage according to the following table.	
PRODUCT	
Grounded socket 0.5KW	1
Spotlight	1/3m <sup>2</sup>
Black leather chairs	3
Round table with glass surface, diameter 0.70m	1
TV - video desk with printouts	1
Bar stool	1
Exhibitors' name on fascia to open sides	1
Digital printing in vinyl 0,95x2,38m	1
Waste basket	1
Storage room 1.00x1.00m with white wooden door	1

PRICE €65,00 / m<sup>2</sup>

\*Orders are processed according to priority & availability.

EXHIBITION : Defea 2023      HALL: .....STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: .....POSTAL/ZIP CODE:.....

CONTACT PERSON: .....VAT REG. No.: .....TAX OFFICE:.....  
(if available)

E-mail: .....TEL: .....FAX: .....



**SHELL SCHEME STAND**  
**Basic Type**

DESCRIPTION	PRICE /m <sup>2</sup> (€)	m <sup>2</sup>	VALUE
Shell scheme stand	65,00		
NET VALUE			
VAT 24%			
TOTAL VALUE			



\*Shell scheme stands are delivered clean in the morning of 08/05/2023. After that date the exhibitor shall take care for the cleaning of the booth.

\*\*Free booth's construction cancelation up to 14/04/2023. From then on a 50% fee will be charged to exhibitors up to 23/04/2023. From 24/04/2023, he exhibitors will be charged with the total amount of booth's construction.

\*\*\*Ground socket included in package does not operate on a 24h basis.

To confirm your order , please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 27/03/2023  
You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1.Credit card    VISA     MASTERCARD     DINERS

2.Bank Transfer to the following account:  
EXPWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
PIRAEUS BANK , Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
Tel:+30 2310 271352 Fax:+30 2310 281813  
EURO A/C no:IBAN GR 8401 7220 2000 5202 018 199-548  
Bank SWIFT Code: PIRBGRAA PIK  
**(the customer is liable for any bank transfer expenses that may arise)**

3.Invoices are issued in Greek and distributed during the exhibition.

Authorised by \_\_\_\_\_  
Full name : \_\_\_\_\_  
Position: \_\_\_\_\_  
Date: \_\_\_\_\_

Signature & Stamp



# SERVICES

## b) Shell Scheme Stand - Superior Type 24m<sup>2</sup> up to 40m<sup>2</sup>

The Superior Shell Scheme type is a shell scheme stand solution at 3.00m height, constructed with an aluminum framed OCTANORM system and wall panels (wall color range).

Carpet (color range), ceiling beams for floodlights (1/4 sqm) and a storage room 1.00x1.00m with white wooden door are included.

The stand is also equipped with a glass round table 0,70m, K5 plastic chairs, 1 infodesk, 1 bar stool, 1 floor stand brochure holder, 1 grounded socket 0.5KW, 1 waste basket, large scale company logo printout (1,00x3,50m) for high visibility on a maxima construction at front sides and a digital printing in vinyl dim. 0,95x2,38m on wall panel (artwork to be provided by exhibitor).



PRICE €110,00 / m<sup>2</sup>

Furniture, lighting equipment & signage according to the following table.

PRODUCT	from 24m <sup>2</sup>
Grounded socket 0.5KW	1
Led 100W	1/4m <sup>2</sup>
Bar stool	1
Plastic chair	3
Info desk	1
Round table with glass surface, diameter 0.70m	1
Brochure rack A4	1
Digital printing 0.91x2.38m	1
Digital printing with company printout 1.00x3.50m	upon construction
Storage room 1.00x1.00m with white wooden door	1
Waste basket	1

\*For stands over 40m<sup>2</sup>, lighting, signage and equipment quantities will be adjusted accordingly. Contact Expowork's customer service for information.

\*Orders are processed according to priority & availability.

Wall colour range:

<input type="checkbox"/>	<input type="checkbox"/>
▶ White <input type="checkbox"/>	▶ Blue <input type="checkbox"/>

Carpet colour range:

<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
▶ Navy blue <input type="checkbox"/>	▶ Grey <input type="checkbox"/>	▶ Black <input type="checkbox"/>	▶ Red <input type="checkbox"/>
▶ Ref.: 03070600	▶ Ref.: 03079901	▶ Ref.: 03071600	▶ Ref.: 03070200

\*Please mark with X your preferred wall & carpet colour

EXHIBITION : Defea 2023      HALL: .....STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: .....POSTAL/ZIP CODE:.....

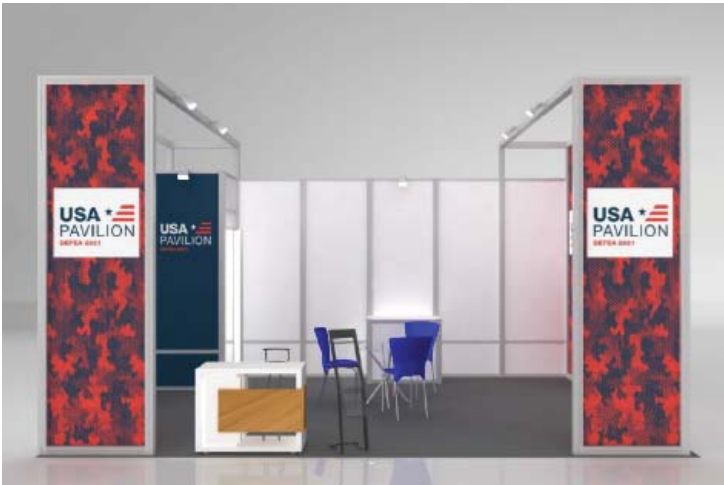
CONTACT PERSON: .....VAT REG. No.: .....TAX OFFICE:.....  
(if available)

E-mail: .....TEL: .....FAX: .....



**SHELL SCHEME STAND**  
**Superior Type (24m<sup>2</sup> up to 40m<sup>2</sup>)**

DESCRIPTION	PRICE /m <sup>2</sup> (€)	m <sup>2</sup>	VALUE
Shell scheme stand - Superior	110,00		
NET VALUE			
VAT 24%			
TOTAL VALUE			



\*Shell scheme stands are delivered clean in the morning of 08/05/2023. After that date the exhibitor shall take care for the cleaning of the booth.

\*\*Free booth's construction cancelation up to 14/04/2023. From then on a 50% fee will be charged to exhibitors up to 23/04/2023. From 24/04/2023. he exhibitors will be charged with the total amount of booth's construction.

\*\*\*Ground socket included in package does not operate on a 24h basis.

To confirm your order , please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 27/03/2023  
 You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1.Credit card    VISA       MASTERCARD       DINERS

2.Bank Transfer to the following account:  
 EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
 PIRAEUS BANK , Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
 Tel:+30 2310 271352    Fax:+30 2310 281813  
 EURO A/C no:IBAN    GR 8401 7220 2000 5202 018 199-548  
 Bank SWIFT Code: PIRBGRAA PIK  
 (the customer is liable for any bank transfer expenses that may arise)

3.Invoices are issued in Greek and distributed during the exhibition.

Authorised by \_\_\_\_\_

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

# SERVICES

## c) Shell Scheme Stand - Surface Type 15m<sup>2</sup> up to 40m<sup>2</sup>

The Surface Shell Scheme type is a shell scheme stand solution at 3.00m height, constructed with a square aluminum framed OCTANORM system and wall panels.

Carpet and square ceiling beams for floodlights (1/4 sqm) are included.

The stand is also equipped with 3 wooden white chairs, 1 round glass table 0.90 m, 1 bar stool, 1 info desk with company logo dim. 0.40x0.48m, 1 waste basket, 1 grounded socket 0.5KW, digital printings on framed canvas with full coverage of two adjacent walls (dimensions available upon construction) and digital printing on pvc dim. 1.50x0.35m with company name at the main entrance of the booth (artwork to be provided by exhibitor).



PRICE €120,00 / m<sup>2</sup>

Furniture , lighting equipment & signage according to the following table.

PRODUCT	from 15m <sup>2</sup>
Grounded socket 0.5KW	1
Led 100W	1/4m <sup>2</sup>
Bar stool	1
Wooden white chair	3
Info desk with company printout 0.40x0.48m	1
Round table with glass surface, diameter 0.90m	1
Digital printings with company printout	upon construction
Digital printing on pvc 1,50x0,35	upon construction
Waste basket	1

\*For stands over 40m<sup>2</sup>, lighting, signage and equipment quantities will be adjusted accordingly. Contact Expowork's customer service for information.

\*Orders are processed according to priority & availability.



EXHIBITION : Defea 2023      HALL: .....STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: .....POSTAL/ZIP CODE:.....

CONTACT PERSON: .....VAT REG. No.: .....TAX OFFICE: .....  
(if available)

E-mail: .....TEL: .....FAX: .....



**SHELL SCHEME STAND**  
**Surface Type (15m<sup>2</sup> up to 40m<sup>2</sup>)**

DESCRIPTION	PRICE /m <sup>2</sup> (€)	m <sup>2</sup>	VALUE
Shell scheme stand - Surface	120,00		
NET VALUE			
VAT 24%			
TOTAL VALUE			



\*Shell scheme stands are delivered clean in the morning of 08/05/2023. After that date the exhibitor shall take care for the cleaning of the booth.

\*\*Free booth's construction cancelation up to 14/04/2023. From then on a 50% fee will be charged to exhibitors up to 23/04/2023. From 24/04/2023, the exhibitors will be charged with the total amount of booth's construction.

\*\*\*Ground socket included in package does not operate on a 24h basis.

To confirm your order, please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 27/03/2023  
 You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1.Credit card    VISA     MASTERCARD     DINERS

2.Bank Transfer to the following account:  
 EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
 PIRAEUS BANK, Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
 Tel:+30 2310 271352 Fax:+30 2310 281813  
 EURO A/C no:IBAN GR 8401 7220 2000 5202 018 199-548  
 Bank SWIFT Code: PIRBGRAA PIK  
**(the customer is liable for any bank transfer expenses that may arise)**

3.Invoices are issued in Greek and distributed during the exhibition.

Authorised by \_\_\_\_\_

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

# SERVICES

## 2 Electrical equipment



▶ 12V Led Spotlight  
▶ Ref.: 04010100



▶ 3x12V Led Spotlight Bar  
▶ Ref.: 04010200



▶ LED 100w floodlight  
▶ Ref.: 04012501



▶ LED 180w floodlight  
▶ Ref.: 04012502



▶ Column with adjustable height up to 4m holding up to 8 floodlights (depending on the size and the weight of the attached floodlights)  
▶ Ref.: 04014400



▶ Grounded socket up to 0.5KW/220V  
▶ Ref.: 04013100  
▶ Grounded socket up to 0.5KW/220V 24h  
▶ Ref.: 04013600  
▶ Ceiling socket up to 0.5KW/220V  
▶ Ref.: 04015300

▶ KW power supply (380-400V)

▶ Ref.: 04013200

▶ Installation of floodlights

▶ Ref.: 04013400

▶ Placement of floodlights

▶ Ref.: 04013500

▶ Electrical switch board with 3 switches

▶ Ref.: 04014100

▶ Electrical switch board with 6 switches

▶ Ref.: 04013700

▶ Electrical switch board with 12 switches

▶ Ref.: 04013800

▶ Electrical services for special design stands (wooden or aluminum construction e.t.c.) may be implemented upon agreement, provided that the exhibitor has so requested, at least 15 days prior to the opening of the exhibition. Cost estimated upon request.

▶ Ref.: 04015000

- Electrical Services Drawing form at page 52.
- KWatt power supply is 380-400V (please inform us if there is any other need)
- Single cable power-supply is provided up to 70kw (with up to 5x35mm<sup>2</sup> cable).

### Note:

1. Exhibitor owned floodlights must have a 4 meter cable and a schuko type plug.
2. Exhibitor owned floodlights will be installed and connected only if they are in good condition.
3. Repair and wiring work on exhibitor owned lights may be performed upon agreement. Cost estimated upon request .
4. Electrical installations performed by exhibitors or subcontractors, must be accompanied by a sworn statement (available from Expowork) and a copy of the electrician's professional license.



EXHIBITION : Defea 2023 HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: ..... POSTAL/ZIP CODE: .....

CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: (if available) .....

E-mail: ..... TEL: ..... FAX: .....

## ELECTRICAL EQUIPMENT

### For aluminum shell scheme stands

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
04010100	1. 12V Led Spotlight	€ 6.93		
04010200	2. 3 x 12V Led Spotlight Bar	€ 20.79		
04013100	3. Socket up to 0.5KW / 220 V	€ 12.16		
04015300	4. Ceiling socket up to 0.5KW / 220V (for led floodlights)	€ 17.42		
04013600	5. 24-hour socket up to 0.5KW / 220V	€ 15.97		
04013200	6. Power supply in KW (380-400V) (MINIMUM ORDER 1 KW)	€ 28.50		
04013500	7. Placement of led floodlights. Concerns the placement of exhibitor owned floodlights, exclusively for aluminum shell scheme stands.	€ 5.94		
04013400	8. Installation of led floodlights. Concerns the installation of exhibitor owned floodlights. The wiring work includes attachment of floodlights to a 4-5m extension cable that ends in a schuko type plug, as well as floodlight installation. This service is provided exclusively for aluminum shell scheme stands.	€ 9.90		
04012501	9. LED 100w 8.000lm 6.500k floodlight	€ 27.50		

### For special design stands

04013200	1. Power supply in KW (380-400V) (MINIMUM ORDER 1 KW)	€ 28.50		
04014400	2. Stand with adjustable height up to 4m holding up to 8 floodlights	€ 77.44		
04014100	3. Electrical switch board with 3 switches	€ 26.13		
04013700	4. Electrical switch board with 6 switches	€ 41.80		
04013800	5. Electrical switch board with 12 switches	€ 83.60		
04012502	6. LED 180W floodlight	€ 44.00		
	NET VALUE	€		
	VAT 24%	€		
	TOTAL VALUE	€		

Due to limited availability, orders are dispatched according to priority.  
All prices include rental of products and provided services.

#### Note:

1. Electrical services for special design stands (wooden or plaster board construction e.t.c.) may be implemented upon agreement, provided that the exhibitor has so requested, at least 15 days prior to the opening of the exhibition. Cost estimated upon request .
2. KWatt power supply is 380-400V(please inform us if there is any other need).
3. Single KW power-supply is provided up to 70kw (with up to 5x35mm<sup>2</sup> cable).
4. Multi-plugs are not provided.
5. According to the exhibition centre's regulations, only the usage of LED lighting fixtures is permitted in the stands.
6. Any electrical work (cost of installations, connections or special work) inside the shell scheme stands, is performed only by authorized EXPOWORK electricians. The only exception is the connection of exhibitor's mechanical equipment carried out by its own authorized/licensed technician.

- Drawing form on page 52.

To confirm your order , please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.

You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1. Credit card VISA  MASTERCARD  DINERS

2. Bank Transfer to the following account:  
EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
PIRAEUS BANK , Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
Tel:+30 2310 271352 Fax:+30 2310 281813  
EURO A/C no:IBAN GR 8401 7220 2000 5202 018 199-548  
Bank SWIFT Code: PIRBGRAA PIK  
**(the customer is liable for any bank transfer expenses that may arise)**

3. Invoices are issued in Greek and distributed during the exhibition.

Authorised by

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp



# SERVICES

## 3 Stand equipment

### a. Chairs



▶K3. Black leather chair

▶ Ref.: 03020300



▶ K4. Grey plastic chair

▶ Ref.: 03020400



▶K13. Beech wood chair

▶ Ref.: 03021300



▶K5. Blue chair

▶ Ref.: 03020500



▶K5. 2 Beige chair

▶ Ref.: 03020501



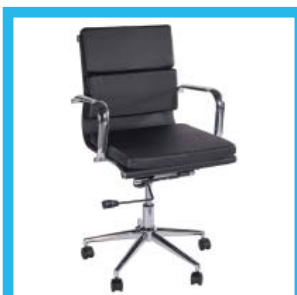
▶K5. 3 Red chair

▶ Ref.: 03020502



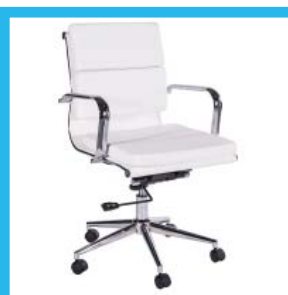
▶K22. ISO chair

▶ Ref.: 03022200



▶K25. Black swivel chair

▶ Ref.: 03022500



▶K25.1 White swivel chair

▶ Ref.: 03022501



▶ K42 Black Genova lounge chair

▶ Ref.: 03042200



▶K26. Black visitor armchair

▶ Ref.: 03022600



▶K26.1 White visitor armchair

▶ Ref.: 03022601



▶K27. Black campus chair

▶ Ref.: 03022700



▶K27.1 White campus chair

▶ Ref.: 03022701

EXHIBITION : Defea 2023      HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: ..... POSTAL/ZIP CODE:.....

CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: .....  
(if available)

E-mail: ..... TEL: ..... FAX: .....



## STAND EQUIPMENT

### Chairs

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
03020300	K3. Black leather chair	€ 22.36		
03020400	K4. Grey plastic chair	€ 11.73		
03020500	K5. Blue chair	€ 12.08		
03020501	K5.2. Beige chair	€ 12.08		
03020502	K5.3. Red chair	€ 12.08		
03021300	K13. Beech wood chair	€ 15.64		
03022200	K22. ISO chair	€ 17.25		
03022500	K25. Black swivel chair	€ 34.50		
03022501	K25.1 White swivel chair	€ 34.50		
03022600	K26. Black visitor armchair	€ 29.90		
03022601	K26.1 White visitor armchair	€ 29.90		
03022700	K27. Black campus chair	€ 23.00		
03022701	K27.1 White campus chair	€ 23.00		
03042200	K42 Black Genova lounge chair	€ 80.00		
NET VALUE		€		
VAT 24%		€		
TOTAL VALUE		€		

Due to limited availability, orders are dispatched according to priority.  
All prices include rental of products and provided services.

• Drawing form on page 52

To confirm your order, please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.

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1. Credit card    VISA     MASTERCARD     DINERS

2. Bank Transfer to the following account:

EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
 PIRAEUS BANK, Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
 Tel: +30 2310 271352 Fax: +30 2310 281813  
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 Bank SWIFT Code: PIRBGRAA PIK  
 (the customer is liable for any bank transfer expenses that may arise)

3. Invoices are issued in Greek and distributed during the exhibition.

Authorised by

Full name : \_\_\_\_\_

















Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

# SERVICES

## a. Chairs

			
▶ K28. Black libra chair ▶ Ref.: 03022800	▶ K28.1 White libra chair ▶ Ref.: 03022801	▶ K28.2 Cappuccino libra chair ▶ Ref.: 03022802	▶ K29. Colorful art chair ▶ Ref.: 03022900
			
▶ K30. Plexiglass art chair ▶ Ref.: 03023000	▶ K31. Black & wood art chair ▶ Ref.: 03023100	▶ K31.1 White & wood art chair ▶ Ref.: 03023101	▶ K32. Black art chair ▶ Ref.: 03023200
			
▶ K32.1 White art chair ▶ Ref.: 03023201	▶ K33. Black linea chair ▶ Ref.: 03023300	▶ K33.1 White linea chair ▶ Ref.: 03023301	▶ K34. Black sara armchair ▶ Ref.: 03023400
			
▶ K35. Black & wood optim armchair ▶ Ref.: 03023500	▶ K35.1 White & wood optim armchair ▶ Ref.: 03023501	▶ K39. Black barcelona lounge chair ▶ Ref.: 03023900	▶ K39.1 White barcelona lounge chair ▶ Ref.: 03023901



EXHIBITION : Defea 2023 HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: ..... POSTAL/ZIP CODE: .....

CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: (if available) .....

E-mail: ..... TEL: ..... FAX: .....



## STAND EQUIPMENT

### Chairs

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
03022800	K28. Black libra chair	€ 40.25		
03022801	K28.1 White libra chair	€ 40.25		
03022802	K28.2 Cappuccino libra chair	€ 40.25		
03022900	K29. Colorful art chair	€ 34.50		
03023000	K30. Plexiglass art chair	€ 28.75		
03023100	K31. Black & wood art chair	€ 23.00		
03023101	K31.1 White & wood art chair	€ 23.00		
03023200	K32. Black art chair	€ 26.45		
03023201	K32.1 White art chair	€ 26.45		
03023300	K33. Black linea chair	€ 23.00		
03023301	K33.1 White linea chair	€ 23.00		
03023400	K34. Black sara armchair	€ 40.25		
03023500	K35. Black & wood optim armchair	€ 28.75		
03023501	K35.1 White & wood optim armchair	€ 28.75		
03023900	K39. Black barcelona lounge chair	€ 92.00		
03023901	K39.1 White barcelona lounge chair	€ 92.00		
NET VALUE		€		
VAT 24%		€		
TOTAL VALUE		€		

Due to limited availability, orders are dispatched according to priority.  
All prices include rental of products and provided services.

• Drawing form on page 52

To confirm your order, please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.

You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1. Credit card VISA  MASTERCARD  DINERS

2. Bank Transfer to the following account:  
EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
PIRAEUS BANK, Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
Tel: +30 2310 271352 Fax: +30 2310 281813  
EURO A/C no: IBAN GR 8401 7220 2000 5202 018 199-548  
Bank SWIFT Code: PIRBGRAA PIK  
**(the customer is liable for any bank transfer expenses that may arise)**

3. Invoices are issued in Greek and distributed during the exhibition.

Authorised by

Full name : \_\_\_\_\_







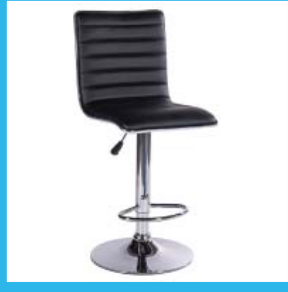





Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

# SERVICES

## b. Bar stools

			
▶ K10. Black bar stool with back	▶ K10.2 Blue bar stool with back	▶ K14. Beech wood bar stool	▶ K18. White bar stool
▶ Ref.: 03021000	▶ Ref.: 03021002	▶ Ref.: 03021400	▶ Ref.: 03021800
	▶ K10.3 Beige bar stool with back		
	▶ Ref.: 03021003		
	▶ K10.4 Red bar stool with back		
	▶ Ref.: 03021004		
			
▶ K18.1 Red bar stool	▶ K18.2 Black bar stool	▶ K36. Black bar stool with back -Alfi	▶ K36.1 White bar stool with back- Alfi
▶ Ref.: 03021801	▶ Ref.: 03021802	▶ Ref.: 03023600	▶ Ref.: 03023601
			
▶ K37. Black bar stool with back - Art	▶ K37.1 White bar stool with back - Art	▶ K41. Black bar stool moss	▶ K41.1 White bar stool moss
▶ Ref.: 03023700	▶ Ref.: 03023701	▶ Ref.: 03024100	▶ Ref.: 03024101

## c. Sofas

			
▶ K11. Two -seat sofa black	▶ K11.4 Two-seat sofa black	▶ K38 Three - seat sofa black	▶ K38.1 Three - seat sofa white
▶ K11.2 Two -seat sofa white	▶ K11.4 Two-seat sofa black	▶ K38 Three - seat sofa black	▶ K38.1 Three - seat sofa white
▶ Ref.: 03021100 (black)	▶ Ref.: 03021105	▶ Ref.: 03023800	▶ Ref.: 03023801
▶ Ref.: 03021101 (white)			

EXHIBITION : Defea 2023 HALL: ..... STAND: .....  
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 E-mail: ..... TEL: ..... FAX: .....



## STAND EQUIPMENT

### Bar stools

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
03021000	K10. Bar stool with back - black	€ 32.26		
03021002	K10.2. Bar stool with back - blue	€ 32.26		
03021003	K10.3. Bar stool with back - beige	€ 32.26		
03021004	K10.4. Bar stool with back - red	€ 32.26		
03021400	K14. Beech wood bar stool	€ 29.33		
03021800	K18. White bar stool	€32.78		
03021801	K18.1 Red bar stool	€32.78		
03021802	K18.2 Black bar stool	€32.78		
03023600	K36. Black bar stool with back - Alfi	€ 34.50		
03023601	K36.1 White bar stool with back - Alfi	€ 34.50		
03023700	K37. Black bar stool with back - Art	€ 28.75		
03023701	K37.1 White bar stool with back - Art	€ 28.75		
03024100	K41 Black bar stool - moss	€ 28.05		
03024101	K41.1 White bar stool - moss	€ 28.05		

### Sofas

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
03021100	K11. Two-seat sofa - black	€ 99.36		
03021101	K11.2. Two-seat sofa - white	€ 99.36		
03021105	K11.4. Two-seat sofa - black Genova	€ 100.00		
03023800	K38 Three - seat sofa black Barcelona	€ 207.00		
03023801	K38.1 Three - seat sofa white Barcelona	€ 207.00		
	NET VALUE	€		
	VAT 24%	€		
	TOTAL VALUE	€		

• Drawing form on page 52.

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Payments methods:

1. Credit card VISA  MASTERCARD  DINERS

2. Bank Transfer to the following account:  
 EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
 PIRAEUS BANK, Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
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 EURO A/C no: IBAN GR 8401 7220 2000 5202 018 199-548  
 Bank SWIFT Code: PIRBGRAA PIK  
 (the customer is liable for any bank transfer expenses that may arise)

3. Invoices are issued in Greek and distributed during the exhibition.

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Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

\_\_\_\_\_  
 Signature & Stamp



# SERVICES

## d. Desks & tables



▶ T1.3 White desk  
1.20x0.60x0.72

▶ Ref.: 03030102



▶ T3.3 White table  
1.20x0.60x0.72

▶ Ref.: 03040102



▶ T4.3 White folding table  
1.80x0.76x0.76

▶ Ref.: 03040202



▶ T6. Glass conference table  
1.60x0.80x0.75

▶ Ref.: 03040400



▶ T7. Round glass table  
ø1.00x0.75

▶ Ref.: 03040500



▶ T7.1 Round glass table  
ø0.90x0.77

▶ Ref.: 03040510



▶ T8.3 Small square table (white)  
0.47x0.47x0.40

▶ Ref.: 03040602



▶ T8.4 Small square table  
(beech wood) 0.47x0.47x0.40

▶ Ref.: 03040603



▶ T9.1 Small square lounge table  
0.50x0.50x0.45

▶ Ref.: 03040701



▶ T10. Round beech wood table  
ø0.70x0.73

▶ Ref.: 03040800



▶ T11. Round sand blasted glass  
table ø0.70x0.75

▶ Ref.: 03040900



▶ T12. Square table (tall)  
0.60x0.60x1.10

▶ Ref.: 03041000



▶ T13 Glass round table (tall)  
ø0.60x1.10

▶ Ref.: 03042000



▶ T20. Table for laptop solid  
0.48x0.32x0.58m

▶ Ref.: 03042700



▶ T21 Table with glass surface  
volter 1.40x0.80x0.75m

▶ Ref.: 03042800



▶ T22. Glass round table posto  
ø1.20x0.73m

▶ Ref.: 03042900

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 COMPANY NAME: ..... NATURE OF BUSINESS: .....  
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 (if available)  
 E-mail: ..... TEL: ..... FAX: .....



## STAND EQUIPMENT

### Desks & Tables

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
03030102	T1.3. White desk 1.20x0.60x0.72m	€ 38.09		
03040102	T3.3 White table 1.20x0.60x0.72m	€ 31.48		
03040202	T4.3. White folding table 1.80x0.76x0.76	€ 44.97		
03040400	T6. Glass conference table 1.60x0.80x0.75m	€ 90.46		
03040500	T7. Round glass table ø 1.00x0.75m	€ 72.45		
03040510	T7.1. Round glass table ø 0.90x0.77m	€ 74.99		
03040602	T8.3. Small square table (white) 0.47x0.47x0.40m	€ 12.37		
03040603	T8.4. Small square table (beech wood)0.47x0.47x0.40m	€ 12.37		
03040701	T9.1. Small square lounge table 0.50x0.50x0.45m	€ 32.60		
03040800	T10. Round beech wood table ø 0.70x0.73m	€ 31.48		
03040900	T11. Round sand blasted glass table ø 0.70x0.75m	€ 45.23		
03041000	T12. Square table (tall) 0.60x0.60x1.10	€ 48.65		
03042000	T13. Glass round table (tall) ø0.60x1.10m	€ 48.65		
03042700	T20. Table for laptop solid 0.48x0.32x0.58m	€ 23.00		
03042800	T21. Table with glass surface volter 1.40x0.80x0.75m	€ 69.00		
03042900	T22. Glass round table posto ø 1.20x0.73m	€ 80.50		
NET VALUE		€		
VAT 24%		€		
TOTAL VALUE		€		

ø : diameter

(Dimensions are W x D x H or ø x H )

• Drawing form on page 52

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 EURO A/C no:IBAN GR 8401 7220 2000 5202 018 199-548  
 Bank SWIFT Code: PIRBGRAA PIK

(the customer is liable for any bank transfer expenses that may arise)

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Authorised by

Full name :

Position:

Date:

Signature & Stamp

# SERVICES

## d. Desks & tables



▶ T23. White tall table lavida  
1.20x0.60x1.06m

▶ Ref.: 03043000



▶ T23.1 Black tall table lavida  
1.20x0.60x1.06m

▶ Ref.: 03043001



▶ T24 White round table art  
ø 0.80x0.74m

▶ Ref.: 03043100



▶ T24.1 Black round table art  
ø 0.80x0.74m

▶ Ref.: 03043101



▶ T25. White art table  
1.60x0.90x0.74m

▶ Ref.: 03043200



▶ T25.1 Black art table  
1.60x0.90x0.74m

▶ Ref.: 03043201



▶ T26. Black-inox living room  
table 1.10x0.55x0.45m

▶ Ref.: 03043300



▶ T27. Black-inox living room  
table 0.55x0.55x0.46m

▶ Ref.: 03043400



▶ T30. White art table  
0.80x0.80x0.73m

▶ Ref.: 03043800



▶ T30.1 Black art table  
0.80x0.80x0.73m

▶ Ref.: 03043900



EXHIBITION : Defea 2023 HALL: ..... STAND: .....  
 COMPANY NAME: ..... NATURE OF BUSINESS: .....  
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 (if available)  
 E-mail: ..... TEL: ..... FAX: .....



## STAND EQUIPMENT

### Desks & Tables

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
03043000	T23. White tall table lavidia 1.20x0.60x1.06m	€ 51.75		
03043001	T23.1 Black tall table lavidia 1.20x0.60x1.06m	€ 51.75		
03043100	T24. White round table art ø0.80x0.74m	€ 42.55		
03043101	T24.1 Black round table art ø0.80x0.74m	€ 42.55		
03043200	T25. White art table 1.60x0.90x0.74m	€ 80.50		
03043201	T25.1 Black art table 1.60x0.90x0.74m	€ 80.50		
03043300	T26. Black- inox living room table 1.10x0.55x0.45m	€ 51.75		
03043400	T27. Black- inox living room table 0.55x0.55x0.46m	€ 34.50		
03043800	T30. White art table 0.80x0.80x0.73m	€ 42.55		
03043900	T30.1 Black art table 0.80x0.80x0.73m	€ 42.55		
NET VALUE		€		
VAT 24%		€		
TOTAL VALUE		€		

∅ : diameter  
 (Dimensions are W x D x H or ∅ x H)  
 • Drawing form on page 52

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 EURO A/C no:IBAN GR 8401 7220 2000 5202 018 199-548  
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 (the customer is liable for any bank transfer expenses that may arise)

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Authorised by \_\_\_\_\_  
 Full name : \_\_\_\_\_  
 Position: \_\_\_\_\_

Date: \_\_\_\_\_  
 \_\_\_\_\_  
 Signature & Stamp

# SERVICES

## e. Special equipment



▶ SE1.3. TV-video desk (white) 1.03x0.72x1.02

▶ Ref.: 03060101



▶ SE2.3. Curved info-desk (white)

▶ Ref.: 03060201



▶ SE3.3. Corner Bar (white) 1.54x1.04x1.02

▶ Ref.: 03060301



▶ SE2.6. Curved info-desk (white) 1.40x0.32x1.15

▶ Ref.: 03060205



▶ SE4. Refrigerator 0.54x0.57x0.86

▶ Ref.: 03060400



▶ SE7. Refrigerator silver 0.54x0.57x0.86

▶ Ref.: 03062500



▶ OE9. White wooden cabinet 0.80x0.45x0.83m

▶ Ref.: 03061600



▶ OE2.3 White wooden cabinet 0.60x0.32x1.15

▶ Ref.: 03060603



▶ OE8. Floor stand brochure holder (3xA4)

▶ Ref.: 03061300



▶ OE6. Inox wheeled coat rack

▶ Ref.: 03060702



▶ OE3. Standing coat hanger

▶ Ref.: 03060700



▶ OE4.2. Frame adjusted coat hanger

▶ Ref.: 03060801



▶ SE5. Cupboard with sink and faucet 1.10x0.60x0.90

▶ Ref.: 03060900

EXHIBITION : Defea 2023 HALL: ..... STAND: .....

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(if available)

E-mail: ..... TEL: ..... FAX: .....



## STAND EQUIPMENT

### Special equipment

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
03060103	SE1.3. TV-video desk (white) 1.03x0.72x1.02m	€ 65.83		
03060202	SE2.3. Curved info-desk (white) 1.44x0.54x1.00m	€ 65.83		
03060302	SE3.3. Corner Bar (white) 1.54x1.04x1.02m	€ 65.83		
03060205	SE2.6. Curved info-desk (white) 1.40x0.60x1.00m	€ 65.83		
03060400	SE4. Refrigerator 0.54x0.57x0.86m	€ 77.41		
03062500	SE7. Refrigerator silver 0.54x0.57x0.86m	€ 88.92		
03060900	SE5. Cupboard with sink and faucet 1.10x0.60x0.90m	€ 118.03		
03060603	OE2.3 White wooden cabinet 0.60x0.32x1.15m	€ 63.08		
03061600	OE9. White wooden cabinet 0.80x0.45x0.83m	€ 42.00		
03060700	OE3. Standing coat hanger	€ 13.09		
03060801	OE4.2. Frame adjusted coat hanger	€ 22.36		
03060702	OE6. Inox wheeled coat rack	€ 17.25		
03061300	OE8. Floor stand brochure holder (3x4)	€ 54.65		
NET VALUE		€		
VAT 24%		€		
TOTAL VALUE		€		

(Dimensions are W x D x H)

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• Drawing form on page 52

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Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

# SERVICES

## f. Showcases



▶ V1.3. White showcase  
1.03x0.54x2.20

▶ Ref.: 03050102



▶ V2.3. White showcase  
0.54x0.54x2.20

▶ Ref.: 03050202



▶ V3.3. White showcase  
1.03x0.54x1.02

▶ Ref.: 03050302



▶ V4.3. White jewels showcase  
1.03x0.54x2.20

▶ Ref.: 03050403



▶ V5. Crystal shelf  
1.05x0.30

▶ Ref.: 03050500



▶ V6.3. Melamine shelf (white)  
1.05x0.30 - (placement is not  
included)

▶ Ref.: 03050602



▶ V7.3. Shelf case (white)  
shelves on a natural  
coloured aluminum fr

▶ Ref.: 03050702



▶ C1.3. Cube (white)  
0.54x0.54x0.60

▶ Ref.: 03050802



▶ C2.3. Cube  
(white)0.54x0.54x0.80

▶ Ref.: 03050902

## g. Partitions/Panels/Doors



▶ P1.3 PVC panel  
1.00x2.50

▶ Ref.: 03010103



▶ P2.3. Plexiglass panel  
1.00x2.50

▶ Ref.: 03010202



▶ P3.3. Aluminum door  
1.00x2.50

▶ Ref.: 03010305



▶ P4.3. Folding door  
1.00x2.50

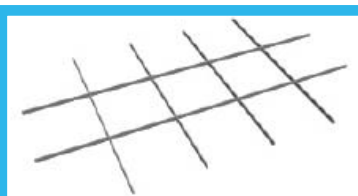
▶ Ref.: 03010404



▶ P4.6. White wooden  
door

▶ Ref.: 03012100

## h. Ceilings



▶ R1. Aluminum grid 1.00x1.00m

▶ Ref.: 03075100



▶ Aluminum tube construction of  
1.00x1.00m

▶ Ref.: 02023000



▶ R2. Ceiling aluminum beam to hold  
extra spotlight

▶ Ref.: 03076000



EXHIBITION : Defea 2023 HALL: ..... STAND: .....

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(if available)

E-mail: ..... TEL: ..... FAX: .....



**Showcases**

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
03050102	V1.3. White showcase 1.03x0.54x2.20m (OCTANORM)	€ 70.79		
03050202	V2.3. White showcase 0.54x0.54x2.20m (OCTANORM)	€ 63.34		
03050302	V3.3. White showcase 1.03x0.54x1.02m(OCTANORM)	€ 47.20		
03050403	V4.3. White jewels showcase 1.03x0.54x2.20m (OCTANORM)	€ 70.79		
03050500	V5. Crystal shelf 1.05x0.30 - 3kgr weight capacity (With shelf brackets)	€ 11.39		
03050602	V6.3. Melamine shelf (white) 1.05x0.30 - 8kgr weight capacity (With shelf brackets) - (placement is not included)	€ 8.28		
03050702	V7.3. Shelf case (white shelves on a natural coloured aluminum frame) 1.03x0.28x2.20m (OCTANORM)	€ 37.26		
03051101	V8.2. Sloping plexiglass shelf	€ 9.83		
03050802	C1.3. Cube (white) 0.54x0.54x0.60m	€ 12.30		
03050902	C2.3. Cube (white) 0.54x0.54x0.80m	€ 12.30		
03051000	Shelf brackets (pair)	€ 6.21		

**Partitions / Panels / Doors**

03010103	P1.3. PVC 1.00x2.50m (OCTANORM)	€ 14.23		
03010202	P2.3. Plexiglass panel 1.00x2.50m (OCTANORM)	€ 40.99		
03010305	P3.3. Aluminum door 1.00x2.50m (OCTANORM)	€ 61.48		
03010404	P4.3. Folding door 1.00x2.50m (OCTANORM)	€ 40.25		
03012100	P4.6. White wooden door	€ 51.75		
03010703	P5.3. PVC 1.00x3.00m (OCTANORM)	€ 15.94		
03010903	P6.3. PVC 0.50x2.50m (OCTANORM)	€ 7.76		
03019900	P7. Chipboard panel 91.5x2.44m (for painting or suspending items)	€ 15.53		
03011202	P8.3. PVC 1.00x0.50m (OCTANORM)	€ 4.45		

**Ceilings**

03075100	R1. Aluminum grid 1.00x1.00m	€ 7.45/m <sup>2</sup>		
03076000	R2. Ceiling aluminum beam to hold extra spotlights	€ 3.73/m		
03075200	R3. Reinforced ceiling	€ 3.73/m <sup>2</sup>		
03075300	R4. Reinforced aluminum grid 1.00x1.00m	€ 11.18/m <sup>2</sup>		
02023000	Aluminum tube construction of 1.00x1.00m	€ 39.78/m <sup>2</sup>		
03019600	Frame extension 0.50m. & reinforced ceiling	€ 8.05/m <sup>2</sup>		
03019601	Frame extension 0.5m.	€ 4.33/m <sup>2</sup>		

NET VALUE	€		
VAT 24%	€		
TOTAL VALUE	€		

(Dimensions are W x D x H or W x H)  
Showcases do not include lighting and locks.

• Drawing form on page 52

Due to limited availability, orders are dispatched according to priority.  
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To confirm your order, please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.  
You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1. Credit card VISA  MASTERCARD  DINERS

2. Bank Transfer to the following account:  
EXPWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
PIRAEUS BANK, Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
Tel: +30 2310 271352 Fax: +30 2310 281813  
EURO A/C no: IBAN GR 8401 7220 2000 5202 018 199-548  
Bank SWIFT Code: PIRBGRAA PIK  
**(the customer is liable for any bank transfer expenses that may arise)**

3. Invoices are issued in Greek and distributed during the exhibition.

Authorised by

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

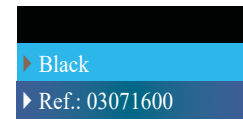
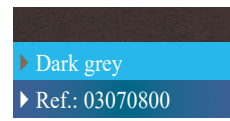
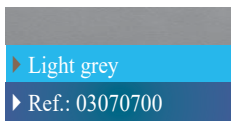
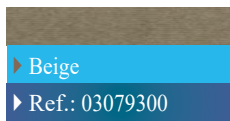
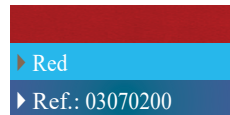
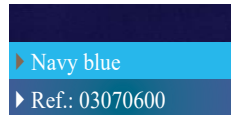
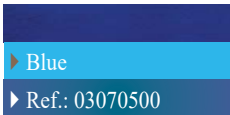
Date:

Signature & Stamp

# SERVICES

## i. Floors – Floor Coatings

### F1. Carpet with nylon



### F2. Platforms



Carpet can be layed upon with additional charge

Platform up to 12cm.

▶ Ref.: 03072101

### Platform



▶ Summer oak  
▶ Ref.: 03074101



▶ Summer oak beige  
▶ Ref.: 03074102



▶ Summer oak light grey  
▶ Ref.: 03074103

### F3. Nylon overlay

▶ Ref.: 03076100

EXHIBITION : Defea 2023 HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: ..... POSTAL/ZIP CODE:.....

CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: .....  
(if available)

E-mail: ..... TEL: ..... FAX: .....



## STAND EQUIPMENT

### Floors - floor coatings

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
	F1. Carpet with nylon			
03070500	Blue carpet	€ 4.36/m <sup>2</sup>		
03070600	Navy blue carpet	€ 4.36/m <sup>2</sup>		
03070200	Red carpet	€ 4.36/m <sup>2</sup>		
03070400	Off white carpet	€ 4.36/m <sup>2</sup>		
03079300	Beige carpet	€ 4.36/m <sup>2</sup>		
03070700	Light grey carpet	€ 4.36/m <sup>2</sup>		
03070800	Dark grey carpet	€ 4.36/m <sup>2</sup>		
03071600	Black carpet	€ 4.36/m <sup>2</sup>		
	F2. Platforms			
03072101	Platform up to 12cm. (with no coating)	€ 11.25/m <sup>2</sup>		
03074101	Platform with summer oak wood parquet	€ 20.00/m <sup>2</sup>		
03074102	Platform with summer oak beige wood parquet	€ 20.00/m <sup>2</sup>		
03074103	Platform with summer oak light grey wood parquet	€ 20.00/m <sup>2</sup>		
	NET VALUE	€		
	VAT 24%	€		
	TOTAL VALUE	€		

Due to limited availability, orders are dispatched according to priority.  
All prices include rental of products and provided services.

• Drawing form on page 52

To confirm your order, please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.

You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1. Credit card VISA  MASTERCARD  DINERS

2. Bank Transfer to the following account:  
EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
PIRAEUS BANK, Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
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EURO A/C no: IBAN GR 8401 7220 2000 5202 018 199-548  
Bank SWIFT Code: PIRBGRAA PIK  
(the customer is liable for any bank transfer expenses that may arise)

3. Invoices are issued in Greek and distributed during the exhibition.

Authorised by

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

# SERVICES

## 4 Audiovisual - Office equipment

### a. Audiovisual equipment



- ▶ TV plasma HD
- ▶ 75"HD Ref.: 05010603
- ▶ 60"HD Ref.: 05010601
- ▶ 48"-50"HD Ref.: 05010700
- ▶ 40"-42"HD Ref.: 05010602



- ▶ Plasmawall SEAMLESS 2x2 /3x3
- ▶ Ref.: 05013000
- ▶ Ref.: 05013001
- ▶ Ref.: 05013002



- ▶ Projector 3000 Ansi lumen
- ▶ Projector 4800 Ansi lumen
- ▶ Ref.: 05011802
- ▶ Ref.: 05011804



- ▶ Projection Screen 2.00x2.00
- ▶ Ref.: 05012100

- Photos of the devices are indicative.





EXHIBITION : Defea 2023 HALL: ..... STAND: .....  
 COMPANY NAME: ..... NATURE OF BUSINESS: .....  
 ADDRESS: ..... POSTAL/ZIP CODE: .....  
 CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: .....  
 (if available)  
 E-mail: ..... TEL: ..... FAX: .....

**AUDIOVISUAL - OFFICE EQUIPMENT**

Audiovisual equipment

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
05010602	TV plasma 40" - 42" HD (with floor stand or table stand) & sound	For 3 days € 112.50		
05010700	TV plasma 48" - 50" HD (with floor stand or table stand) & sound	For 3 days € 150.00		
05010605	TV plasma 55" HD (with floor stand or table stand) & sound	For 3 days € 200.00		
05010601	TV plasma 60" HD (with floor stand or table stand) & sound	For 3 days € 250.00		
05010603	TV plasma 75" HD (with floor stand or table stand) & sound	For 3 days € 525.00		
05013000	Plasmawall 47" SEAMLESS 2x2 (audio not included)	For 3 days € 937,50		
05013002	Plasmawall 47" SEAMLESS 3x3 (audio not included)	For 3 days €2.125,00		
05011802	Projector 3000 Ansi lumen	For 3 days € 187.50		
05011804	Projector 4800 Ansi lumen	For 3 days € 312.50		
05012100	Projection Screen 2.00x2.00	For 3 days € 43.20		
NET VALUE		€		
VAT 24%		€		
TOTAL VALUE		€		

\*In case you wish to order a wall mounted TV or plasmawall, please send us a detailed drawing with exact position.

To confirm your order, please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.

You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1. Credit card VISA  MASTERCARD  DINERS

2. Bank Transfer to the following account:  
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 Bank SWIFT Code: PIRBGRAA PIK  
 (the customer is liable for any bank transfer expenses that may arise)

3. Invoices are issued in Greek and distributed during the exhibition.

Authorised by

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

# SERVICES

## b. Office equipment



▶ LAPTOP

▶ Ref.: 05012900



▶ LASER printer B/W

▶ Ref.: 05013200



▶ LASER printer coloured

▶ Ref.: 05013201

- Photos of the devices are indicative.

EXHIBITION : Defea 2023 HALL: ..... STAND: .....  
 COMPANY NAME: ..... NATURE OF BUSINESS: .....  
 ADDRESS: ..... POSTAL/ZIP CODE: .....  
 CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: .....  
 (if available)  
 E-mail: ..... TEL: ..... FAX: .....



## AUDIOVISUAL - OFFICE EQUIPMENT

### Audiovisual equipment

Article No.	DESCRIPTION		PRICE	QUANTITY	VALUE
05012900	Laptop	For 3 days	Upon request		
05013200	LASER printer B/W (Supplies not included)	For 3 days	Upon request		
05013201	LASER printer coloured (Supplies not included)	For 3 days	Upon request		
NET VALUE			€		
VAT 24%			€		
TOTAL VALUE			€		

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 Tel: +30 2310 271352 Fax: +30 2310 281813  
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Authorised by

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

# SERVICES

## 5 Cleaning Services

### a. Type 1

Cleaning services for stands during the night of 09/05/2023 (cleaning of exhibits is not included)

▶ up to 50m <sup>2</sup>	▶ Ref.: 04020500
▶ 51m <sup>2</sup> to 100m <sup>2</sup>	▶ Ref.: 04020600
▶ 101m <sup>2</sup> to 150m <sup>2</sup>	▶ Ref.: 04020700
▶ 151m <sup>2</sup> to 200m <sup>2</sup>	▶ Ref.: 04020800
▶ Over 200m <sup>2</sup>	▶ Ref.: 04020900

### b. Type 2

Cleaning services for stands during the nights of 09-11/05/2023 before the opening of the exhibition (cleaning of exhibits is not included)

▶ up to 50m <sup>2</sup>	▶ Ref.: 04021000
▶ 51m <sup>2</sup> to 100m <sup>2</sup>	▶ Ref.: 04021100
▶ 101m <sup>2</sup> to 150m <sup>2</sup>	▶ Ref.: 04021200
▶ 151m <sup>2</sup> to 200m <sup>2</sup>	▶ Ref.: 04021300
▶ Over 200m <sup>2</sup>	▶ Ref.: 04021400

### c. Type 3

Special cleaning arrangements upon agreement (e.g. cleaning of products / exhibits)

▶ Ref.: 04021500





EXHIBITION : Defea 2023 HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: .....POSTAL/ZIP CODE:.....

CONTACT PERSON: .....VAT REG. No.: .....TAX OFFICE: .....  
(if available)

E-mail: ..... TEL: ..... FAX: .....



## CLEANING SERVICES

### Type 1

Cleaning services for stands during the night of 09/05/2023 (cleaning of exhibits is not included)

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
04020500	Stands up to 50m <sup>2</sup>	€ 71.40		
04020600	51m <sup>2</sup> to 100m <sup>2</sup>	€ 134.00		
04020700	101m <sup>2</sup> to 150m <sup>2</sup>	€ 188.00		
04020800	151m <sup>2</sup> to 200m <sup>2</sup>	€ 242.00		
04020900	Over 200m <sup>2</sup>	Upon agreement		

### Type 2

Cleaning services for stands during the nights of 09-11/05/2023 before the opening of the exhibition (cleaning of exhibits is not included)

04021000	Stands up to 50m <sup>2</sup>	€ 106.48		
04021100	51m <sup>2</sup> to 100m <sup>2</sup>	€ 206.70		
04021200	101m <sup>2</sup> to 150m <sup>2</sup>	€ 295.65		
04021300	151m <sup>2</sup> to 200m <sup>2</sup>	€ 384.58		
04021400	Over 200m <sup>2</sup>	Upon agreement		

### Type 3

04021500	Special cleaning arrangements upon agreement (e.g. cleaning of products / exhibits)			
	NET VALUE	€		
	VAT 24%	€		
	TOTAL VALUE	€		

To confirm your order, please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.

You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

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2.Bank Transfer to the following account:  
 EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
 PIRAEUS BANK , Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
 Tel:+30 2310 271352 Fax:+30 2310 281813  
 EURO A/C no:IBAN GR 8401 7220 2000 5202 018 199-548  
 Bank SWIFT Code: PIRBGRAA PIK  
 (the customer is liable for any bank transfer expenses that may arise)

3.Invoices are issued in Greek and distributed during the exhibition.

Authorised by

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

# SERVICES

## 6 Security services

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Security personnel guarding the stands according to exhibitors needs (preparation , exhibitions hours , etc)

▶ Ref.: 04030500

## 7 Internet

---

▶ Ref.: 05080150

Wired internet connection provided to your stand through a single Ethernet cable with RJ45 male connector.

The wired internet connection provides the opportunity for LAN creation inside stands area.

Service does not include wiring (network cables) between PC's and switch devices needed for connecting more than one PC to the same internet connection.

▶ Ref.: 05080158

Wiring (network cables) between PC's and switch devices needed for connecting more than one PC to the same internet connection.

▶ Ref.: 05080153

Note: The connection speed is not guaranteed. Various factors such as network traffic, network dimensioning and the total capacity of the internet service provider (ISP) at the specific time may influence the connection speed.

For additional support on network configuration or provisioning of extra network infrastructure, please contact EXPOWORK's help desk.

+30 210 3542990 , sales@expowork.gr

EXHIBITION : Defea 2023 HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: ..... POSTAL/ZIP CODE:.....

CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: (if available)

E-mail: ..... TEL: ..... FAX: .....



**SECURITY SERVICES & EXTRA STAFF / INTERNET**

**Security Services**

Article No.	DESCRIPTION	PRICE	PERSONS/ QUANTITY	VALUE
04030500	1. Security personnel guarding the stand during exhibition hours or not	€ 85.00 / 8-hour shift		
▶ Please indicate the days and hours you shall need the respective service				
Days				
From To				

**INTERNET**

05080150	1. Wireless internet connection with no restricted services, during the exhibition, through local wireless system. (Wireless LAN 802.11x)on. One code per device.	€42.00/ three connection codes		
05080158	2. - Installation of a UTP CAT 5e cable from an internet service area of the exhibition center, to a point inside the booth indicated by the exhibitor. - Automatic IP address assignment for devices that will be connected, through DHCP. - Continuous and uninterrupted internet service with guaranteed upload / download speed. - Access to all Internet services (VPN, voip calls, video etc). - Phone and onsite support in case of a problem with the IP address assignment and connection problems.	€170.00/3Mbps		
		€230.00/6Mbps		
		€450.00/10Mbps		
05080153	3. Wiring (network cables) between PC's and switch devices needed for connecting more than one PC to the same internet connection (position on drawing is required).	upon request		
NET VALUE		€		
VAT 24%		€		
TOTAL VALUE		€		

Note: The connection speed is not guaranteed. Various factors such as network traffic, network dimensioning and the total capacity of the internet service provider (ISP) at the specific time may influence the connection speed.  
For additional support on network configuration or provisioning of extra network infrastructure, please contact EXPOWORK's help desk.  
+30 210 3542990 , sales@expowork.gr

To confirm your order , please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.

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Tel:+30 2310 271352 Fax:+30 2310 281813  
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Bank SWIFT Code: PIRBGRAA PIK  
(the customer is liable for any bank transfer expenses that may arise)

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Authorised by

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

# SERVICES

## 8 Photo - Video services

▶ Simple photo shooting of the stand and delivery of the material via link.

10 photo

▶ Ref.: 05061105

Additional photo

▶ Ref.: 05061106

▶ Special photo shooting of the stand or the exhibits with the use of tripod, flash, etc and delivery of the material in a high resolution file via link, for usage on web pages, magazines, digital prints.

20 photos

▶ Ref.: 05062400

40 photos

▶ Ref.: 05062500

Additional photo

▶ Ref.: 05062800

▶ 1-hour video footage, image processing, graphics insertion of logos and photos, editing. Presentation time: 2 - 4 min. File send via link.

▶ Ref.: 05062600

▶ Video without montage for the stand.

▶ Ref.: 05062700

▶ Video without montage for an event lasting maximum 2 hours

▶ Ref.: 05063200

## 9 Water supply - waste pipe connections

▶ Connection to the water supply and drainage network, including conjunction materials connected at the buildings termination points, as well as the required work time.

▶ Ref.: 05080201

▶ Water supply at the exhibitor's stand, including connection materials at the building termination points, as well as the required work time.

▶ Ref.: 05080202

NOTE: For above services the construction of platform (7cm minimum height from ground) is mandatory.

▶ Appliance connection (coffee machines, dish washers, ice cube machines e.t.c.), provided that the appliance connection points should match the following specifications: Water supply 1/2", 3/4", and 3/8". Waste water pipe Ø1 1/4".

▶ Ref.: 05080205

## 10 Connection to the ventilation network – ref.: 05080300

Includes the required work time and the necessary pipes / material, for your equipment (air extractor hoods, grills, vehicles) to be connected to the ventilation system. Pipe diameter: Ø30cm. In case your equipment does not match the above-mentioned specifications, you should be equipped with the relevant connection adapter.

Exhibitors who haven't requested this service or are not equipped with the appropriate connection adapter, WILL NOT be allowed to grill or use ANY machinery producing exhaust fumes or other emitting particles, according to the MetropolitanExpo regulations.

Remarks:

- The total surface of the hearth or grilling area should not exceed 1.5m<sup>2</sup>
- The chimney or extractor hood that will be used, should overlap the hearth or grilling area at least 15cm from each open side
- The chimney or extractor hood should have a shape that will be able to collect the vapor or the fume at the connection point with the air pipe (ex. Conical)
- The chimney or extractor hood should be placed over the hearth or grilling area at a maximum height of 1m.





EXHIBITION : Defea 2023 HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: ..... POSTAL/ZIP CODE: .....

CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: (if available) .....

E-mail: ..... TEL: ..... FAX: .....

**PHOTO & VIDEO SERVICES**

Simple photo shooting of the stand and material delivery via link

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
05061105	a. 10 photo	€ 15.00		
05061106	b. additional photo	€ 1.00		
Special photo shooting of your stand or exhibits with the use of tripod, flash, etc. and material delivery in high resolution file via link for usage on web pages, magazines, digital prints.				
05062400	a. 20 photos	€ 100.00		
05062500	b. 40 photos	€ 130.00		
05062800	c. additional photo	€ 5.00		
Company Video				
05062600	1-hour video footage, image processing, graphics insertion of logos and photos, editing. Presentation time: 2 - 4 min. File send via link.	€ 350.00		
Video without montage for the stand				
05062700		€ 70.00		
Video without montage for an event lasting maximum 2 hours				
05063200		€ 180.00		
	NET VALUE	€		
	VAT 24%	€		
	TOTAL VALUE	€		

**WATER SUPPLY - WASTE PIPE CONNECTION- VENTILATION**

Water supply - waste pipe connection

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
05080201	1. Connection to the water supply and drainage network , including connection materials at the building termination points, as well as the required work time.	€ 279.45		
05080202	2. Water supply at the exhibitor's stand, including connection materials at the building termination points, as well as the required work time.	€ 160.43		
05080205	3. Appliance connection (coffee machines, dish washers, ice cube machines e.t.c.)	€ 67.28		
05080300	4. Connection to the ventilation system.	€ 750.00		
05080207	5. Rental & placement of grease collector 7lt	€ 239.99		
	NET VALUE	€		
	VAT 24%	€		
	TOTAL VALUE	€		

• Appliance connection points should match the following specifications: 1/2", 3/4" 3/8". Sewage  1/4".

• Water supply-waste pipe connection-ventilation drawing form on page 52.

• Water supply-waste pipe are not to be considered always applicable (it depends on stand's location & the building termination points)

To confirm your order , please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.

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Authorised by

Full name :

Position:

Date:

Signature & Stamp

# SERVICES

## 11 Signage - Printing services - Banners (Suitable for rigging)

There are various categories of printing services available.

- ▶ Digital printing on vinyl (self-adhesive or not)
- ▶ Digital printing on mesh
- ▶ K-Mount 3mm
- ▶ K-Mount 5mm
- ▶ K-Mount 10mm
- ▶ Roll Up Stand Display 2.00x0.80



Prices depend on size , way of mounting and material.

EXHIBITION : Defea 2023 HALL: ..... STAND: .....  
 COMPANY NAME: ..... NATURE OF BUSINESS: .....  
 ADDRESS: ..... POSTAL/ZIP CODE: .....  
 CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: .....  
 (if available)  
 E-mail: ..... TEL: ..... FAX: .....



## SIGNAGE - PRINTING SERVICES

### INDICATIVE PRICES

1. Digital printing on vinyl (self-adhesive or not)	up to 5 m <sup>2</sup>	€ 25.50/m <sup>2</sup>
	6 to 10 m <sup>2</sup>	€ 23.80/m <sup>2</sup>
	11 to 15 m <sup>2</sup>	€ 22.10/m <sup>2</sup>
2. Digital printing on mesh		

### INDICATIVE PRICES

3. K-Mount 3mm (maximum sheet size 1.22 X 2.44m )	€ 52.70/m <sup>2</sup>
4. K-Mount 5mm (maximum sheet size 1.22 X 2.44m / 1.5 X 3m)	€ 68.00/m <sup>2</sup>
5. K-Mount 10mm (maximum sheet size 1.22 X 2.44m / 1 X 2 m)	€ 83.30/m <sup>2</sup>

### INDICATIVE PRICES

6. Roll Up Stand Display 2.00x0.80	€ 76.50/piece
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Describe your signage specifications:

- Deadline for printing files 10/04/2023.
- Prices do not include creative design.
- Printing themes should be in a linear design (file type illustrator) or in natural size at 100dpi for printings up to 2 m<sup>2</sup> and in 1/100 at 300 dpi for printings over 2 m<sup>2</sup>.

All prices concern rental of products and provided services.

To confirm your order , please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.

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1. Credit card VISA  MASTERCARD  DINERS

2. Bank Transfer to the following account:  
 EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
 PIRAEUS BANK , Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
 Tel:+30 2310 271352 Fax:+30 2310 281813  
 EURO A/C no: IBAN GR 8401 7220 2000 5202 018 199-548  
 Bank SWIFT Code: PIRBGRAA PIK  
 (the customer is liable for any bank transfer expenses that may arise)

3. Invoices are issued in Greek and distributed during the exhibition.

Authorised by

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp



# SERVICES

## ▶ Printings on led lighted aluminum frames for rigging



▶ a. Printings on lighted cube



▶ b. Printings on lighted frame with four rectangular sides (white fabric interior)



▶ c. Printings on frame with four rectangular sides (white fabric interior)



▶ d. Printings on lighted rectangular frame (single or double sided)

## ▶ Led light Boxes & Stands



▶ a. Led light boxes



▶ b. Led light cube



▶ c. Led light stand



▶ d. Led light infodesk



EXHIBITION : Defea 2023	HALL: .....	STAND: .....
COMPANY NAME: .....	NATURE OF BUSINESS: .....	
ADDRESS: .....	POSTAL/ZIP CODE: .....	
CONTACT PERSON: .....	VAT REG. No.: .....	TAX OFFICE: (if available)
E-mail: .....	TEL: .....	FAX: .....

**PRINTINGS ON LED LIGHTED ALUMINUM FRAMES FOR RIGGING**

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
05032556	a. Printings on lighted cube 1,00x1,00x1,00m	€365.00		
05032557	a. Printings on lighted cube 1,50x1,50x1,50m	€643.00		
05032558	b. Printings on lighted frame with four rectangular sides (white fabric interior) 2,00x2,00x1,00m	€1,057.00		
05032559	b. Printings on lighted frame with four rectangular sides (white fabric interior) 3,00x3,00x1,00m	€1,715.00		
05032560	c. Printings on frame with four rectangular sides (white fabric interior) 2,00x2,00x1,00m	€628.00		
05032561	c. Printings on frame with four rectangular sides (white fabric interior) 3,00x3,00x1,00m	€1,000.00		
05032562	d. Printings on lighted rectangular frame S/S 3,00x1,00m	€419.00		
05032563	d. Printings on lighted rectangular frame S/S 4,00x1,00m	€563.00		
05032564	d. Printings on lighted rectangular frame D/S 3,00x1,00m	€457.00		
05032565	d. Printings on lighted rectangular frame D/S 4,00x1,00m	€614.00		

**LED LIGHT BOXES & STANDS**

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
03062402	a.Led light boxes 1,50x2,50m S/S	€320.00		
03062408	a.Led light boxes 2,00x2,50m S/S	€420.00		
03062400	a.Led light boxes 3,00x2,50m S/S	€590.00		
03062404	a.Led light boxes 4,00x2,50m S/S	€800.00		
03062415	a.Led light boxes 1,00x2,00m S/S	€225.00		
05032623	b.Led light cube (with melamine lid) 0,50x0,50x0,50m 4/S	€150.00		
05032624	c.Led light stand (with melamine lid) 0,50x0,50x1,00m 4/S	€215.00		
05032625	d.Led light infodesk (with melamine lid) 0,80x0,40x0,925m 3/S	€235.00		
	NET VALUE	€		
	VAT 24%	€		
	TOTAL VALUE	€		

- \*S/S : Single sided printing
- \*D/S : Double sided printings
- \*3/S : Printings on three sides
- \*4/S : Printings on four sides

\*It concerns service provision & rental of the aluminum system equipment to support printings.  
 \*The price does not include: power supply, rigging points, motors, truss.

• Deadline for printing files 10/04/2023.

To confirm your order , please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.  
 You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1.Credit card VISA  MASTERCARD  DINERS

2.Bank Transfer to the following account:  
 EXPWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
 PIRAEUS BANK , Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
 Tel:+30 2310 271352 Fax:+30 2310 281813  
 EURO A/C no:IBAN GR 8401 7220 2000 5202 018 199-548  
 Bank SWIFT Code: PIRBGRAA PIK  
 (the customer is liable for any bank transfer expenses that may arise)

3.Invoices are issued in Greek and distributed during the exhibition.

Authorised by \_\_\_\_\_

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp



# SERVICES

## - Banner Types



- Single sided banners are printed on frontlit vinyl 450 gsm
- Double sided banners are printed on lacopac vinyl 480 gsm
- All banners require 2 rigging points ( for 5 meter length banners 3 rigging points are required )- ( page 48)

In case exhibitors bring their own banners they will be charged with additional rigging costs:

- Rigging points (page 49)
- Related work.

Also:

- All banners must have flame retardant certificate: B1
- All banners must have Iron tube 1,5''- 3mm lengthwise at the upper and lower edge



EXHIBITION : Defea 2023    HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: ..... POSTAL/ZIP CODE: .....

CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: .....  
(if available)

E-mail: ..... TEL: ..... FAX: .....

**BANNERS ( SUITABLE FOR RIGGING)**

Article No.	DESCRIPTION	PRICE	QUANTITY	VALUE
05031433	Banner 3.00x1.50m	€120.00		
05031434	Banner 3.00x1.50m double sided	€180.00		
05031435	Banner 4.00x1.50m	€160.00		
05031436	Banner 4.00x1.50m double sided	€230.00		
05031437	Banner 5.00x1.50m	€200.00		
05031438	Banner 5.00x1.50m double sided	€300.00		
05031403	Banner 3.00x2.00m	€160.00		
05031404	Banner 3.00x2.00m double sided	€220.00		
05031405	Banner 4.00x2.00m	€212.00		
05031406	Banner 4.00x2.00m double sided	€293.00		
05031407	Banner 5.00x2.00m	€265.00		
05031408	Banner 5.00x2.00m double sided	€367.00		
05031409	Banner 3.00x3.00m	€238.00		
05031410	Banner 3.00x3.00m double sided	€330.00		
05031411	Banner 4.00x3.00m	€296.00		
05031412	Banner 4.00x3.00m double sided	€418.00		
05031413	Banner 5.00x3.00m	€370.00		
05031414	Banner 5.00x3.00m double sided	€523.00		
05015000	Rigging service (exhibitors owned banners)	upon request		
	NET VALUE	€		
	VAT 24%	€		
	TOTAL VALUE	€		

- Deadline for printing files 10/04/2023.
- Banners with 3.00m height concerns only hall4.

\*Note: The above prices do not include rigging point costs (see page 47)  
 \*\*Note: The height of banners depends on venue’s regulations for rigging service.

To confirm your order , please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 20/04/2023.  
 You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1.Credit card    VISA     MASTERCARD     DINERS

2.Bank Transfer to the following account:  
 EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
 PIRAEUS BANK , Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
 Tel:+30 2310 271352 Fax:+30 2310 281813  
 EURO A/C no:IBAN GR 8401 7220 2000 5202 018 199-548  
 Bank SWIFT Code: PIRBGRAA PIK  
 (the customer is liable for any bank transfer expenses that may arise)

3.Invoices are issued in Greek and distributed during the exhibition.

Authorised by

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date:

Signature & Stamp

# SERVICES

## 12 Rigging Services – Freight rigging

### 1. Rigging point – Safety link up to 150kgr.

Freight rigging up to 150kgr from the building ceiling. It includes: The service of placing rigging points at the ceiling of the building (and their dismantling after the end of the exhibition) for the whole duration of the exhibition.

The equipment consists of : steel wire 8mm 2 meters for the connection to the metal frame of the building, shackle, steel wire 5mm 4.5 meters for the freight lifting, link 50 SV II of the REUTLINGER company. All the above totally fulfil the safety regulations of the German certification house TUV and have a safety ratio 7 to 1.

▶ ref.: 04040100

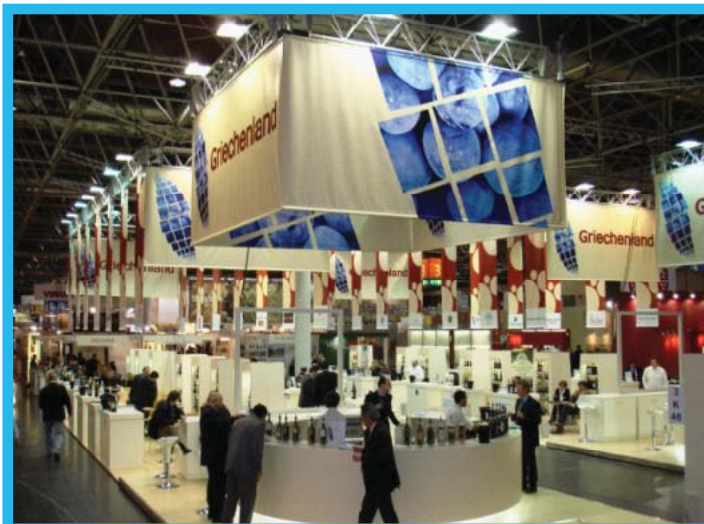
### 2. Rigging point – Safety link up to 350kgr.

Freight rigging up to 350kgr from the building ceiling. It includes: The service of placing rigging points at the ceiling of the building (and their dismantling after the end of the exhibition) for the whole duration of the exhibition.

The equipment consists of : steel wire 8mm 2 meters for the connection to the metal frame of the building, shackle, steel wire 5mm 4.5 meters for the freight lifting, link 80 SV II of the REUTLINGER house. All the above totally fulfil the safety regulations of the German certification house TUV and have a safety ratio 7 to 1.

▶ ref.: 04040200

- ▶ In hall 4 only points of rigging with a safety link to 350kgr can be provided (ref.:04040200)



EXHIBITION : Defea 2023 HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: ..... POSTAL/ZIP CODE:.....

CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: .....  
(if available)

E-mail: ..... TEL: ..... FAX: .....



**1. Rigging point – Safety link up to 150kgr**

REFERENCE	DESCRIPTION	PRICE	ITEMS	VALUE	VAT 24%	TOTALVAUE
04040100	Freight rigging up to 150kgr from the ceiling	price 1-4 items		€ 126.00		
		price 5-8 items		€ 113.40		
		price 9-12 items		€ 107.10		
		price 13 items & more		€ 100.80		

**2. Rigging point – Safety link up to 350kgr**

04040200	Freight rigging up to 350kgr from the ceiling	price 1-4 items		€ 180.00		
		price 5-8 items		€ 162.00		
		price 9-12 items		€ 153.00		
		price 13 items & more		€ 144.00		

**REGULATIONS**

In order to protect human life and secure the structural integrity of the exhibition center, the following rules have been applied, regarding the rigging service from the ceiling of the building. Additional safety rules can be applied at any time.

**RIGGING RULES OF THE EXHIBITION CENTER:**

- EXPOWORK S.A. and the certified collaborators offer exclusively the rigging services from the ceiling of the halls and the other communal areas of the exhibition center
- Rigging of any kind of equipment or object from the exhibition's center ceiling is allowed exclusively and only at the points that are designated especially for this purpose from ATHENS METROPOLITAN EXPO S.A.
- Rigging of any kind of equipment or object from the utility networks (lighting, ventilation, sewage, fire engine and air conditioning networks) and the structural elements or any other point of the ceiling, of the columns or the walls, apart from the two (2) suggested points, is definitely forbidden.
- Rigging service comes as a result of studying several resultants, such as position, weight and height of the equipment to be rigged and it is not taken for granted. Rigging service is not always applicable but depends on several factors like weight, position & height of equipment.
- EXPOWORK S.A. reserves the right not to fulfil the requirements that come under the restrictions of the ceiling, according to building restrictions, at the point that the stand is situated or for safety reasons.
- EXPOWORK S.A. reserves the right to check and forbid the use of the client's rigging equipment. The client's rigging equipment should fulfil the European standards of safety and function and should be in good and functional condition.
- The weight rigging limit is 150kgr per spot at the current meter, including the weight of the spots and the equipment to be rigged (one meter minimum distance between two spots).
- Any weight exceeding the predefined limits should be removed by EXPOWORK S.A. at exhibitor's expenses.
- It is not permitted to lift objects weighing over 40kgr or larger than 3 meters length using elevating platforms.
- Under no circumstances should anyone hang, walk or climb on a rigging point or on the rigging equipment that is applied on the ceiling.
- The service for installing rigging points is valid only for the exhibition that is indicated on the application and for the specific stand position/number and surface of the stand.
- Every application regarding the rigging service should be handed over at EXPOWORK S.A. at least fifteen (15) days before the commencement of the exhibition preparation. The application should be accompanied by a drawing and a sworn statement. The drawing should include the total equipment to be rigged, the positions, weights, points of electricity, dimensions and material description. EXPOWORK S.A. will check the rigging drawing for compliance with the present regulations and the regulations of the exhibition center, so as to approve or suggest any amendments. If there are any later modifications of the plan, they should be submitted, accompanied with a new sworn statement, in order to be approved, the latest ten (10) days before the commencement of the exhibition's preparation period. Plans that have not been approved by EXPOWORK S.A. will not be materialized.
- Any non approved construction or construction that does not satisfy the specifications / requirements of the present regulations or the regulations of the exhibition center shall be removed by EXPOWORK S.A. at the exhibitor's expense.
- EXPOWORK S.A. is able to exclude any kind of operation or/and installation of equipment that, according to its judgment, can cause problems of technical nature or/and proper function of the exhibition center or can change or degrade its appearance or function.
- The exhibitor is exclusively responsible for any damages caused due to inaccurate information provided or rigging on his own, his employees, any additional agents & his constructors. EXPOWORK S.A. is not responsible for the construction that will be rigged by the ceiling or for the actions that the client does by himself during the rigging of the construction.
- Additional safety steel wire is required for any object that is hung with sling nylon. All rigging material (lights, sound, image, marking) should include safety steel wires. The rigged equipment should not obstruct and should have at least 50 cm distance from the ceiling networks.
- In order to rig banners, at least two (2) rigging points are required and proper infrastructure (rigging bar above and below, sewn pockets that will support the bars and overlap at least 5 cm from each side).
- By signing the application for the rigging service, the client states that he is aware of the terms of the present regulations, which constitute an inseparable part of the present application and he accedes with no objection.

To confirm your order, please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 30/03/2023.

You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1. Credit card VISA  MASTERCARD  DINERS

2. Bank Transfer to the following account:  
 EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
 PIRAEUS BANK, Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
 Tel: +30 2310 271352 Fax: +30 2310 281813  
 EURO A/C no: IBAN GR 8401 7220 2000 5202 018 199-548  
 Bank SWIFT Code: PIRBGRAA PIK  
 (the customer is liable for any bank transfer expenses that may arise)

3. Invoices are issued in Greek and distributed during the exhibition.

Authorised by \_\_\_\_\_  
 Full name : \_\_\_\_\_  
 Position: \_\_\_\_\_  
 Date: \_\_\_\_\_

Signature & Stamp



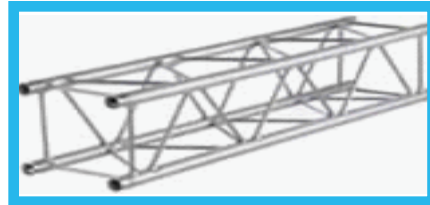
# SERVICES

## 13 Extra rigging equipment

### a) Square Truss

- ▶ Truss 20cm square
- ▶ Truss 30cm square

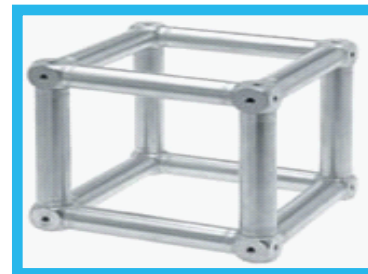
▶ ref.: 05130100  
▶ ref.: 05130200



### b) Square conjunction for truss

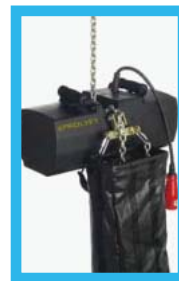
- ▶ Square conjunction for truss 20cm
- ▶ Square conjunction for truss 30cm

▶ ref.:05132100  
▶ ref.: 05132200



c) Rigging motor 250 kgr

▶ ref.: 05135100



d) Rigging motor 500 kgr

▶ ref.: 05135200





EXHIBITION : Defea 2023 HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: ..... POSTAL/ZIP CODE:.....

CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: .....  
(if available)

E-mail: ..... TEL: ..... FAX: .....



## EXTRA RIGGING EQUIPMENT

### Square truss

Article No.	DESCRIPTION		PRICE / METER	QUANTITY	VALUE
05130100	Square truss 20cm	For 3 days	€ 30.00		
05130200	Square truss 30cm	For 3 days	€ 34.00		

### Square conjunction for truss

Article No.	DESCRIPTION		PRICE / UNIT	QUANTITY	VALUE
05132100	Square conjunction for truss 20cm	For 3 days	€ 34.00		
05132200	Square conjunction for truss 30cm	For 3 days	€ 43.00		

### Rigging motor

Article No.	DESCRIPTION		PRICE / UNIT	QUANTITY	VALUE
05135100	Rigging motor 250 kgr	For 3 days	€ 145.00		
05135200	Rigging motor 500 kgr	For 3 days	€ 180.00		
		NET VALUE			
		VAT 24%			
		TOTAL VALUE			

• Drawing form on page 52

Due to limited availability, orders are executed according to priority  
All prices include rental of products and provided services.

To confirm your order, please send this form via: fax +30 210 3542999 or email: defea@expowork.gr before 30/03/2023.

You are kindly requested to settle your account no later than 28/04/2023.

Payments methods:

1. Credit card VISA  MASTERCARD  DINERS

2. Bank Transfer to the following account:  
EXPOWORK S.A. INTEGRATED EXHIBITION & CONGRESS SYSTEMS  
PIRAEUS BANK, Bank Address: 18, AGGELAKI STR. 546 21 THESSALONIKI  
Tel: +30 2310 271352 Fax: +30 2310 281813  
EURO A/C no: IBAN GR 8401 7220 2000 5202 018 199-548  
Bank SWIFT Code: PIRBGRAA PIK  
(the customer is liable for any bank transfer expenses that may arise)

3. Invoices are issued in Greek and distributed during the exhibition.

Authorised by

Full name : \_\_\_\_\_

Position: \_\_\_\_\_

Date: \_\_\_\_\_

Signature & Stamp

EXHIBITION : Defea 2023    HALL: ..... STAND: .....

COMPANY NAME: ..... NATURE OF BUSINESS: .....

ADDRESS: ..... POSTAL/ZIP CODE: .....

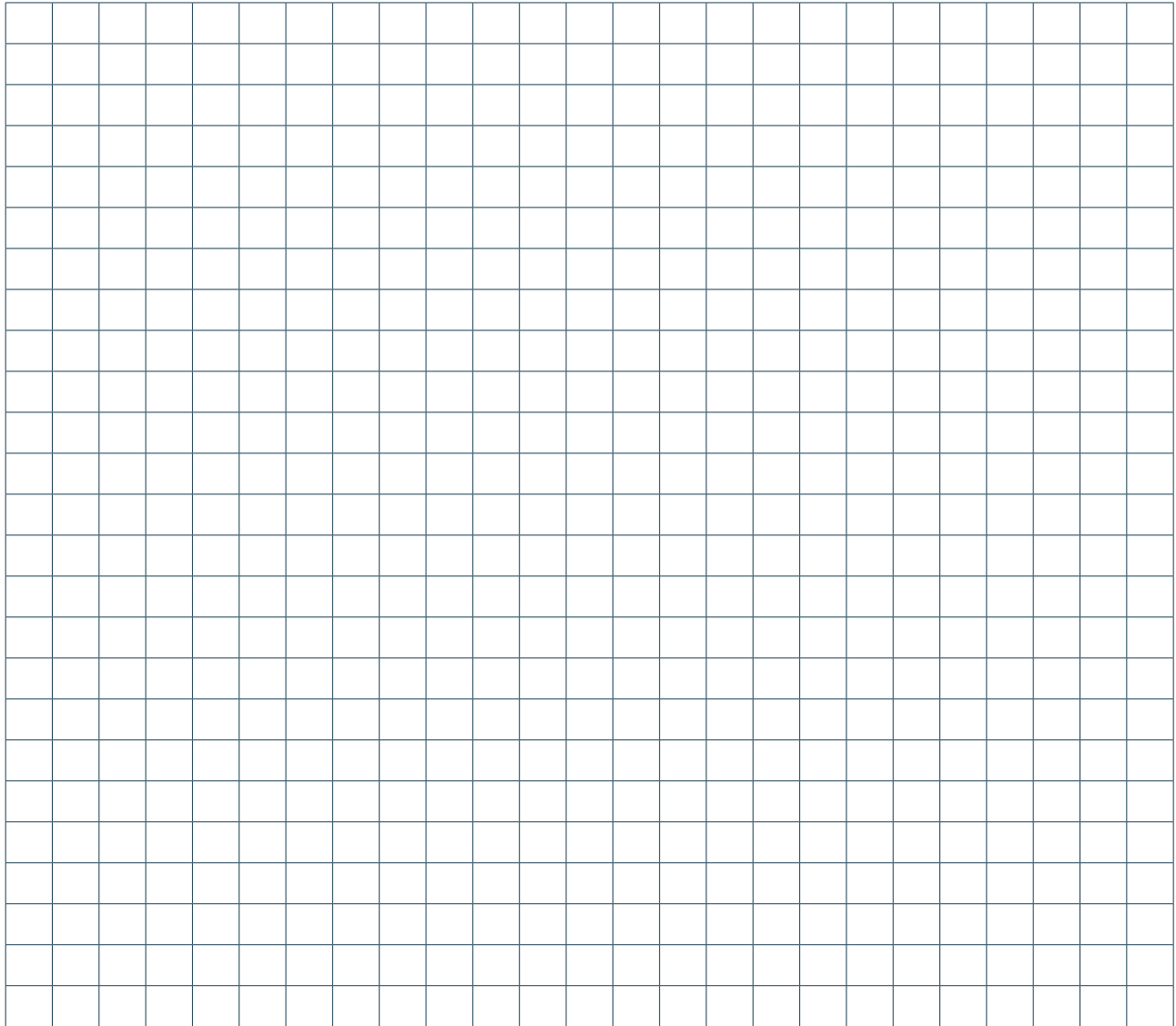
CONTACT PERSON: ..... VAT REG. No.: ..... TAX OFFICE: .....  
(if available)

E-mail: ..... TEL: ..... FAX: .....



You are kindly requested to draw your stand and pinpoint on paper the position of the equipment you have ordered according to the symbols given below ( each square is 1.00x1.00m):

- |                              |                     |  |
|------------------------------|---------------------|--|
| — PVC panel 1.00x2.50m       | * Spotlight         | ⏏ Socket up to 0.5 kW / 220 V                                  |
| ▬▬▬ Crystal panel 1.00x2.50m | *** 3-spotlight bar | ⏏ <sup>(24h)</sup> 24 hour socket up to 0.5 kW/220V            |
| — Aluminum door 1.00x2.50m   | ⊗ LED 100W          | ⏏ Ceiling socket up tp 0.5 kW/220V                             |
| ∩∩∩∩ Folding door 1.00x2.50m | ⊗ LED 180W          | <b>PS</b> <sub>(n. kW)</sub> Power supply in kW e.g. PS. 0.5KW |
| ■ Water supply and drainage  | IN. Internet        | <b>T</b> Stand with floodlights                                |
| □ Water supply               |                     | □ Electrical switch board                                      |
| ⊕ Ventilation network        |                     |  |



Date

Exhibitor signature and stamp

# Instructions

## Instructions for the Construction & Dismantling Periods

### Construction Period

- ▶ Upon arrival at the ATHENS METROPOLITAN EXPO, the exhibitor or his authorized representative shall take delivery of the stand from the hall supervisor.
- ▶ All sides of special design stands must be aesthetically acceptable, mainly at the border of different stands. The rear side of constructions exceeding 2,5m in height must also be presentable and painted white.
- ▶ Fire stations or fire extinguishers, electrical elements, water supplies or waste pipe connections must not be covered by any sort of structure for easy access in case of emergency.

The following actions are not permitted:

- ▶ Cutting wood or plasterboards, as well as using power-tools and equipment, such as spray paint compressors, anywhere inside the Exhibition Centre. Such operations are only permitted outdoors at special designated areas.
  - ▶ Drilling and nailing on the floor, the pillars, the ceiling and any other structural part of the building.
  - ▶ Drilling and painting of panels and aluminum frames of shell scheme stands (for suspending purposes, you may request special hooks from the exhibitors' service desk).
  - ▶ Suspending any item from the ceiling or any other structural part of the halls, or the utility network lines, running parallel to the ceiling.
  - ▶ Covering walls and corridors.
  - ▶ Any intervention to the electrical installation without prior approval of the facility's chief electrician
- ▶ Should you object or disagree to any service provided by Expowork, please inform our Customer Care Dept. up to the end of the first day of exhibition's operation.
- ▶ Our equipment and services are only provided during the official duration of the exhibition. Our equipment has to be ready for recollection by our staff, 1 hour after the end of the exhibition.
- ▶ Electricians who undertake electrical installations of Customized Stands, are obliged to fill in the relative sworn statement (check with the EXPOWORK - Customer Service Dept.), attaching a photocopy of their professional license and hand it over to the EXPOWORK - Customer Service Dept., in order for their stand to be supplied with electricity.
- ▶ Breach of any of the above regulations leading to any damage, shall entail the full restoration of such damage and compensation deposit as calculated by EXPOWORK.
  - ▶ Cleaning of paint brushes and other painting equipment is permitted only in designated areas (sinks), situated in each exhibition Hall.

### Stand Dismantling / Exhibitor Departure

After the end of the exhibition, exhibitors should first settle any outstanding payments with EXPOWORK, and then depart, within the time limit specified by the organizer, after having removed all exhibits and decoration materials used during the exhibition. Should the exhibitor leave any construction material on site, a removal cost will be charged.

### For All Orders

For your order to be valid, you must send the relevant form within the designated time frames (as stated on the order forms) and settle the respective amount by: bank transfer (see below bank details), credit card (Visa, Mastercard, Diners) or pay directly at Expowork's Cashier Desk.

PIRAEUS Bank account no.: GR840172202000-5202-018-199-548  
NATIONAL BANK OF GREECE Bank account no: GR97 01100750 0000 0754 7022 553  
ALPHA BANK Bank account no: GR59 0140 1730 1730 0200 2003 777  
EUROBANK account no: GR5802600980000950200587898

### Services

Shell scheme stand ◀

Electrical  
equipment ◀

Stand equipment ◀

Floors–Floor  
Coatings ◀

Audiovisual – office  
equipment ◀

Cleaning services ◀

Security services ◀

Extra staff ◀

Voice - Fax - Internet ◀

Photo & video  
services ◀

Water supply -  
drainage connections ◀

Signage / printing  
services ◀

Banner types ◀

Rigging  
services ◀

# Exhibitors Information

## a. SHELL SCHEME STANDS

1. The standard shell scheme stand includes a basic electrical board which is placed on the top of one of the panel walls of the stand, according to electrician's discretion (except from business and executive stands where the board is placed in the storage room). If you wish this electrical board to be placed on a different panel, you will have to indicate it on a drawing/plan of your stand and send it to us the latest 30 days before the opening of the exhibition.
2. Orders that concern electrical equipment / installations or/and stand constructions, e.g. Installation or connection of floodlights, storage areas, ceiling beams to hold extra lights e.t.c., cannot be executed unless they are accompanied by a drawing/plan indicating their exact positions.
3. The permanent electrical supply of your stand (according to your order) becomes available 1 day before the opening of the exhibition only if your account with our company has been settled.

## b. OPEN SPACE STANDS

1. The order of the stand's power supply should be sent to us the latest 30 days before the opening of the exhibition, attaching a drawing/plan indicating the position of your electrical board. In case we do not receive the accompanying drawing, your order cannot be executed.
2. The electrician performing the electrical installations in your stand has to fill in, sign and stamp the Electricians' Solemn Declaration Form, mentioning the total power supply in kw needed, as also to attach a copy of his professional license (expiration date and number must be distinct).
3. The Electricians' Solemn Declaration Form which is filled in by the exhibitor's electrician is an accompanying document to the electrical equipment form order which needs to be filled in, by the exhibitor.
4. Open space stands must have installed an electrical board with differential relay. If not, it is possible to order such kind of electrical board, through Expowork.
5. In order to test the electrical installations at your stand, during the exhibitions' build-up period, the "Electricians' Solemn Declaration Form" should have already been sent to Expowork's customer service department.
6. During the build-up period, electrical power sockets are provided in specific positions of each Hall for the stand's construction needs and they operate only during this period.
7. The permanent electrical supply of your stand (according to your order) becomes available 1 day before the opening of the exhibition, only if all documents ("Electricians' Solemn Declaration Form" and professional license) have been submitted and your account with our company has been settled.



METROPOLITAN EXPO, International Airport of Athens ,“El.Venizelos”  
190 19 Spata, Attica  
P.O. BOX 800 48  
tel.: +30 210 3542990  
fax: +30 210 3542999  
e-mail: [expowork@expowork.gr](mailto:expowork@expowork.gr)

